## Global brand of the country in modern technologies of the trade and marketing activity

TETYANA TSYHANKOVA, TETYANA ZAVHORODNIA\*

ABSTRACT. In the article there have been studied the technologies of creation and measurement of country's brand power. There was proved that the existing approach to formation of the international rating of countries' brands needs methodological and organizational updating. There were suggested the priority-driven directions of positive image creation of Ukraine and formation of the brandawareness in the format of global index determination of the national brand.

KEY WORDS: global country's brand, branding, index of the national brand, index of the country's brand.

## References

- 1. Bilous I.O., "Integration of Ukraine in the system of international economic relations and organizations," Foreign trade: law and economy 2:37 (2008): p. 87 92. [in Ukrainian]
- 2. Poruchnyk A., :National and supranational mechanisms of human resource development of the EU countries," *The common European economic space: harmony of the mega-regional contradictions:* monograph, ed. Lukianenko D.H., Chuzhykova V.I. (Kyiv: KNEU, 2007), 544 p. [in Ukrainian]
- 3. Anholt S., *Places: Identity, Image and Reputation* (Amazon.co.ur 2009), 184p.
- 4. Anholt S., Hildreth J., *Great Brand Stories: Brand America* (Amazon.co.ur 2010), 192p.
- 5. Anholt Simon, *The nation as brand* [on-line resource]: The Economic times (January 2, 2002). Access mode:

<sup>\*</sup> **Tetyana Mykhailivna Tsyhankova** — Doctor of Economic Sciences, Professor, Head of the Department of International Trade, director of the Centre for International Trade Development of the Institute of Global Economic Policy of SHEE "Kyiv National Economic University named after Vadym Hetman".

**Tetyana Viktorivna Zavhorodnia** – PhD in Economics, brand-manager of representation "Bofur Ipsen Farma" in Ukraine.

http://www.economictimes.indiatimes.com/cms.dll/html/comp/articleshow ?art id=1190632236, p. 177

6. Best Global Brands 2006-2009. Inter-brand. [On-line resource]: Access mode: http://www.interbrand.com/best global brands intro.aspx? langid=1000

7. BrandZ, Top 100 Most Powerful Brands 2008. [On-line resource]: Access mode: http://www.brandz.com/upload/BrandZ-2008-Ranking Report.pdf

8. Clibton R., Brands and Branding (Amazon.co.ur 2009), 304p.

9. Country Brand Index – www.Future Brand.com

10. Fact and statistics. NationMaster.com. [On-line resource]: Access mode: http://www.nationmaster.com/graph/imm net mig rat-immigration -net-migration-rate

11. Filiberto Agusti, International Business Law and Its Environment, Agusti Filiberto, Earle Beverley, Schaffer Richard. South-Western Legal Studies in Business Academic, 7<sup>th</sup> edition (Cengage Learning, 2008), 719

12. Increase of Scotland's foreign direct investment. [On-line resource]: Meet UK Trade & Investment (18-Aug-2008). Access mode:

http://www.ukinvest.gov.uk/OurWorld/ 4034275/en-GB.html

13. Jaffe, Eugene D., "National Image and Competitive Advantage," The Theory and Practice of Country-of-Origin Effect, Jaffe, Eugene D. Nebenzahl, Israel D, Handelshøjskolens Forlag (Copenhagen Business School Press, 2001), 186 p.

14. Kahle Lynn R., "Creating images and the psychology of marketing communication," Advertising and consumer psychology, Kahle Lynn R.,

Kim Chung-hyun (Routledge: 2006), 405 p.

15. Labelling of products. The Australian Competition and Consumer [On-line Commission. resource]: Access mode: http://www.accc.gov.au/content/index.phtml/itemId/7119

16. Nagashima, Akira (1970), "A Comparison of U.S. and Japanese Attitudes toward Foreign Products," *Journal of Marketing* 34 (January): p.

68-74.

- 17. Nation Brand Index www.simonanholt.com
- 18. Reierson, Curtis (1966), "Are Foreign Products Seen as National Stereotypes?" *Journal of Retailing* (Fall), 3340.
- 19. Reierson, Curtis (1967), "Attitude Changes Toward Foreign Products", *Journal of Marketing Research* 385:7 (November).

20. Rules of origin. [on-line resource]: WTO. Access mode:

http://www.wto.org/English/ tratop e/roi e/ roi e.htm#top

- 21. Salisbury Peter, Making the case for investment. [On-line **MEED** October 2009). mode: http://www.meed.com/supplements/making-the-case-for-investment/ 3001146. article
- 22. Schooler, Robert D. (1965), "Product Bias in Central American Common Market," *Journal of Marketing Research* 394:7 (2 November).

- 23. Schooler, Robert D. and Albert R. Wildt (1968), "Elasticity of Product Bias," *Journal of Marketing Research*, 5 (February), 78:81.
- 24. Schooler, Robert D. (1971), "Bias Phenomena Attendant to the Marketing of Foreign Goods in the U.S.," *Journal of International Business Studies*, (spring), 71:80.
- 25. Scottish exports rise. [On-line resource]: Herald&Times Group (2 July 2008). Access mode: http://www.heraldscotland.com/scottish-exports-rise-1.883773
- 26. Subhash Jain C. *Handbook of research in international marketing. Elgar Original Reference Series*, Jain Subhash C (Edward Elgar Publishing, 2003), 500 p.
- 27. Terjesen, Siri A. and Acs, Zoltan, Foreign Direst Investment and Indigenous Entrepreneurship: Evidence from Wales and Ireland, Terjesen, Siri A. and Acs, Zoltan, in 4th AGSE International Entrepreneurship Research Exchange (Australia, Brisbane: 6-9 February 2007).
- 28. *The world fact-book*. Central intelligence agency. [On-line resource]. Access mode: https://www.cia.gov/library/publications/the-world-factbook/index.html
- 29. Thompson Bill, *Tourism study: United Arab Emirates (UAE) visitors to grow 3% in 2008 down from 9%.* PR-inside.com. (2009.11.28). [on-line resource]. Access mode: http://www.pr-inside.com/tourism-study-united-arab-emirates-uae-r1605458.htm
  - 30. UNWTO World Tourism Barometer 5:3 (October 2007).
  - 31. UNWTO World Tourism Barometer 7:1 (January 2009).

The article was received by the editorial board on: 01.03 2011.

The full text of the article is available in Ukrainian.